

## right people real results...

JAMES ASSOCIATES is a specialist recruitment consultancy, offering professional, unbiased and confidential staffing solutions for the financial services industry in London, the Home Counties and the South.

Our tailored service is achieved through in depth knowledge of the financial services sector and accumulated consultant experience. We give honest advice to candidate and client alike, as the future success of both, continues to deliver and ensure ours.



## right credentials

James Associates was formed over 10 years ago and has grown into the specialist recruitment consultancy it is today. Our experience in the financial services sector is second to none, which means we understand your needs and the challenges you face in business. This enables us to deliver, and beyond expectation,... time and time again.

## real benefits

Relationships... James Associates is professional, focused and ambitious. As such we attract both client companies and candidates with similar work ethics. We work hard to build strong relationships and to ensure that we understand not only needs and ideals, but also capability and potential. We are therefore proud that clients come straight to James Associates to fill an array of different roles.

## right people

We receive numerous enquiries from potential candidates every week, and we endeavour to give honest support and advice. Our policy is to assess a candidate's needs right from the start of the process. It's the James Associates way of ensuring the right people are put in front of the right clients.

## real added-value

At James Associates recruitment is NOT a numbers game! We invest in you and your needs from the outset, by taking the time to understand your specific requirements. By focussing on the financial services sector we are able to recognise particular needs quickly and we respond accordingly. The added-value we bring is what sets us apart.

We recognise that using the right agency is crucial and as such we offer a variety of solutions to fill positions through our process of search and selection. Our thorough understanding of the financial services sector and our contacts within it allow us to find the right candidates for the perfect match between client and candidate. James Associates was set up in the mid 90s by Richard Bailey and Simon Benstead who between them bring diverse and extensive experience of financial services recruitment. They lead a team of qualified, objective professionals whose exceptional market knowledge covers recruitment solutions for:

- IFAs
- Stock Brokers
- Solicitors
- Finance Brokers
- Accountants
- Fund Managers
- Wealth Managers
- Product Providers
- Investment Banks
- Private Banks
- Employee Benefits
- Consultants

At James Associates we provide an honest approach and place great importance in achieving trusting relationships with both client and candidate alike, this allows us to introduce the right candidate to the right client.

We specialise in roles covering:

- Advisers
- Technical Support
- Management
- Client Services
- Paraplanners
- Compliance,
- Administration
- PA Secretarial
- Sales Support
- Training & Competence
- Research & Analysis
- Project Management

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